



蒙特利尔地区中加企业商务中心  
Centre d'affaires sino-canadien du Grand Montréal  
Greater Montreal Sino-Canadian Business Centre



加拿大中国魁北克商业联合会  
Association commerciale Chine-Québec du Canada  
China-Quebec Commerce Association Of Canada

# Business Newsletter

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## 2007 Sino-Canadian Economic Cooperation Conference

Sponsored by Anyang Zhenyuan Group Co., Ltd, and undertaken by Greater Montreal Sino-Canadian Business Centre, Sino-Canadian Economic Cooperation Conference was opened in Beijing on July 2<sup>nd</sup> 2007.

The main forums were in Beijing, and Anyang (Henan province). The objective of Sino-Canadian economic cooperation conference is to boost the cooperation of investment and technique between Canada and China, facilitate bi-directional export, and help Canadian and Chinese enterprises to communicate and cooperate. The purpose of this conference is to offer the chance to each other for good understanding, and open a communication way at politic, economic and culture.

The main participants of Canada are:  
Member of Parliament: Mr. Marcel Lussier  
Canada Brossard Mayor: Mr. Jean-Marc Pelletier  
Canada Brossard Mayor Assistant: Ms. Monique Noel de Tilly

On July 2<sup>nd</sup> 2007, Beijing Forum was opened at Fang Fei Yuan in Beijing Diao Yu Tai State Guest House. President of

Greater Montreal Sino-Canadian Business Centre Ms. Li Wang released welcoming address. Member of Parliament Mr. Marcel Lussier addressed to all the participants to show his happiness to visit China, and his intend to cooperate with Chinese environment industry. Brossard Mayor, Mr. Jean-Marc Pelletier, released following speech. He gave a detail introduction about Brossard. From his presentation, the audients knew that Brossard is the 13<sup>th</sup> largest city in Quebec and has a population of 75,000 residents. Over 7,000 Chinese people, from mainland China and from Hong Kong, have chosen Brossard for their home and to establish their businesses. Mr. Mayor said he visited China 15 years ago. He can see the difference in China. He surprised China's development speed. And he hoped to have cooperation opportunities in the future.

And then, the Canadian delegation arrived Anyang (a city of Henan province). They visited the famous enterprises in Anyang, such as Anyang Iron & Steel Group Co., Ltd. and Ancai Group Co., Ltd. On July 3<sup>rd</sup>. They also visited Anyang City Hall, and met the Mayor of Anyang Mr.

Dong, Yong An.

On July 4<sup>th</sup>, Canadian delegation visited Anyang Zhenyuan Group Co., Ltd. and took a deep communication with Director of Zhenyuan Group Mr. Pian, Yun Lai. After the meeting, Canadian delegation visited some of the projects of Zhenyuan Group, such as the gas filling station, coal bed gas site, and real estate projects. In addition, in the 3 days visit of Anyang city, Canadian delegation visited the sights of Anyang, such as Yin Ruin, and YouLi. Through visiting Yin Ruins, the capital city of late Shang dynasty, they know more about Chinese history.

2007 Sino-Canadian Economic Cooperation Conference is very successful. Through this conference, Canadian delegation knew more about Chinese enterprises. This will provide cooperation opportunities for both sides. Greater Montreal Sino-Canadian Business Centre hope to offer a chance to each other for good understanding, and open a communication way at politic, economic and culture.

Please visit our websites at <http://www.sbccentre.com/> for more detailed information  
(Source: Sino-Canadian Business Center)



Anyang Forum  
at Anyang Zhenyuan  
Group Co., Ltd.  
on July 4<sup>th</sup> 2007

## Alley Tour – The Charming of Old Beijing Experienced by Canadian MP & Mayor of Brossard



A glimpse of Old Beijing Alley

Beijing alley tour started 11 years ago. Nowadays, it received more than 170 thousand tourists every year. As a traditional city tour project, old Beijing alley tour naturally attracts lots of tourists. Blue sky, bright sunshine, simple and virtuous residents, Chinese quadrangle and alley – all these form the unique Old Beijing culture. In alley, you can see that old people hold palm-leaf fan to play chess and children chase each other. The real good food flavor could drive you to the right kitchen. Alley tour is always foreigners' favorite program.

After participating the Sino-Canadian Economic Cooperation Conference, the Canadian delegation of three members also joined the Beijing alley tour. They sat on the tricycle passing Yinding Bridge, Zhonggulou, and Chinese quadrangles. The half-day alley tour left a deep impression to Mr. Marcel Lussier – Canadian MP, Mr. Jean-Marc Pelletier – Mayor of Brossard, Quebec and Madam Monique Noël de Tilly – Assistant to Mr. Mayor. Mr. Jean-Marc Pelletier even borrowed a bicycle and ride it to sense the typical Beijing residents' life.

places, most of the cities look identical, while Beijing retains its trace of old tradition, especially the alley, it contains unique charm of Old Beijing.'

(Source: Sino-Canadian Business Center)

Many foreign tourists love to ride manpower tricycle in alley. Many of them have been to New York, London and Paris, but in Beijing's alley, they get the sentiment of three thousand years old city.

After the alley tour, they told the Chinese friends, 'when you come to Beijing, you ought to visit Old Beijing Alley to track the long history of the city. We have been many

## Location and Domain - Yin Ruins



The Entrance of Yin Ruins

Yin Ruins, the capital city of late Shang dynasty, is the first capital ruins having the historic record and reconfirmed by oracle and archaeological excavations. It is located in the north suburb of Anyang, one of the China's historical and cultural cities, and scattered by the banks of Huan River. Yin Ruins has a history over 3300 years. Since 1300 BC emperor Pangeng moved the capital to Yin till the year 1046 BC, here remained as Shang dynasty's center of politics, economy, military and culture for 255

years.

Yin ruins covers an area of 24 square km, from family Guo's inlet in eastward to Beixin village in westward and from family Liu's village in northward to hou ying in southward. It's with the length 6 km and width 5 km. Yin ruins' general layout is concentrated on the Xiaotun's palace and ancestor's temple area and circling scattered to banks of Huan River. All in all, it's an open-styled ancient capital. Nowadays, this area has preserved many ruins such as palace and ancestor's temple,

emperors' mausoleum, hougang, tribes, family's graveyards, caverns of oracle, casting bronze vessel, jade making workshop, bone workshop and so on. All of them, foundation of grand palace and ancestor's temple, well-preserved mausoleum, scattered ordinary people's residences, family's graveyards and handicraft's workshops, can epitomize the essence of this unique culture and the fantastic capital city of the Shang dynasty. (Source: Sino-Canadian Business Centre)

## Olympics a force for good

President of the International Olympic Committee Jacques Rogge said that the 2008 Beijing Olympics will be a significant force for good in China. As Beijing witnessed another day of heavy smog, Rogge said his main concern was the environment and particularly air pollution in the Chinese capital. But he was confident that measures undertaken by the Beijing government to rid the city of pollution over the last few years and special measures in August next year would

deliver clean air.

Exhaust discharged by vehicles is a major source of pollution in the capital. Beijing is in the ban of use of about 1.3 million automobiles for four days this month to test the effects of this move on environmental quality. The city plans to adopt this practice to ensure clean air during the 2008 Olympics in Beijing. From August 17 to 20, the city will have cars with odd-numbered license plates and those with even-numbered ones hit the

road on alternate days, said Du Shaozhong, deputy director of the Beijing Environmental Protection Bureau. The traffic control will enable us to take about 1.3 million vehicles off the roads every day.

Rogge said there is a positive trend, and he really hopes and believes that this positive trend will continue. He has confidence that their strategy will yield success.

(Source: China Daily 17 Aug. 2007)



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## Foreign Capital Swirling in China's second-tier Cities

Over a year has passed since six ministers jointly release Circular 171 last July to rein in foreign investment in China's sizzling property sector.

The circular, to some extent, has slowed the entry of speculative foreign capital, but has had almost no impact on long-term investors.

The National Bureau of Statistics said on June 19 that foreign companies poured 22.2 billion yuan (US\$2.92 billion) into China's property market from January to May this year, a rise of 89.9 percent year-on-year.

On the same day, Aetos Capital, a US hedge fund, inked a deal with the country's largest insurer, China Life, on a \$1 billion investment in China's property sector.

Also on June 19, Glitnir Bankhf, a financial

institution from Iceland, announced cooperation with CGC Overseas Construction Co to co-develop a residential block in Shengyang, the capital of Northeast China's Liaoning Province.

"In the short run, macro policies increase business uncertainties, But in the long run, China's property market will be more attractive for foreign investors after the bubble is burst, especially with the renminbi continuing to appreciate," said Eric Chan, deputy managing director of Savills Property Services (Beijing) Company.

The high return, experts say, is the driving force behind foreign funds' strong interest in China's real estate sector.

According to a report by CB Richard Ellis, an international real estate services firm, the

investment returns on office buildings in Beijing and Shanghai hit 8 percent in 2006, the highest in the world.

PPEEF, a real estate arm of Deutsche Bank, said in a recent report that the gross profit margin of China's residential buildings could be as high as 20 to 30 percent, which could beat that of the US in the future.

"Expecting continued appreciation of the renminbi, foreign capital is flowing into second-tier cities such as Tianjin, Hangzhou, Chengdu, Shenyang and Chongqing," the central bank said in a report on July 31.

Some industry insiders put the amount of foreign capital swirling in China's second-tier cities at over 100 billion yuan. (Source: China Daily 17 Aug. 2007)



Construction Site in China



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3615B, rue Isabelle  
Brossard, QC J4Y 2R2

TÉLÉPHONE :  
(450) 444 1128

TÉLÉCOPIE :  
(450) 444 2699

info@scbccentre.com

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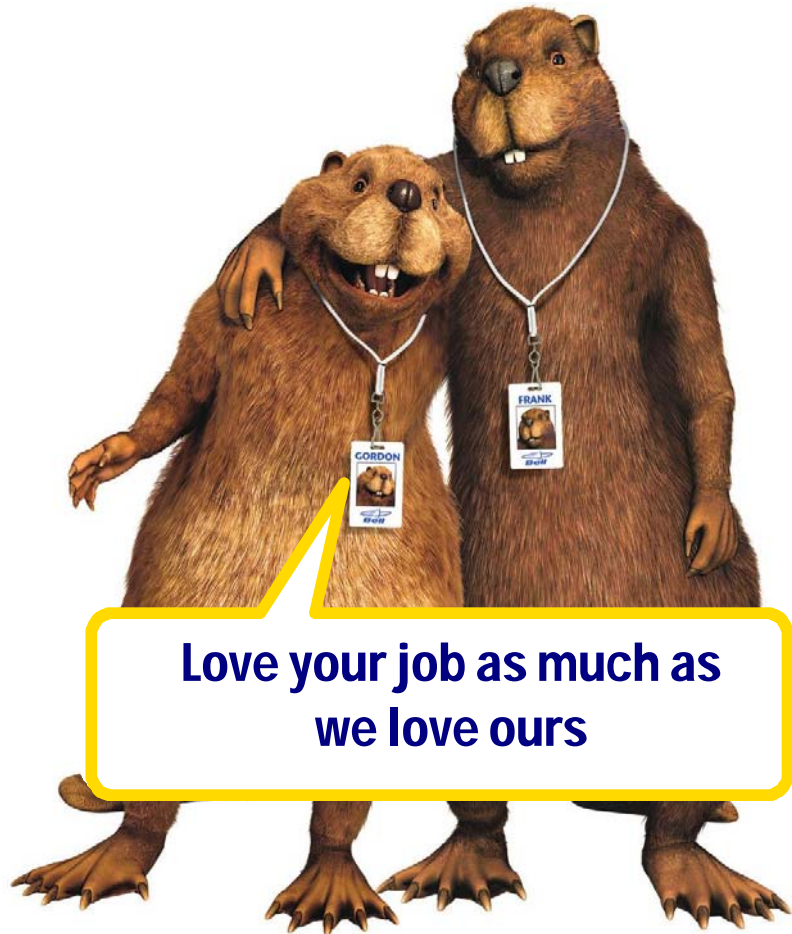
**Greater Montreal Sino-Canadian  
Business Centre**

The Greater Montreal Sino-Canadian Business Center and the China-Quebec Commerce Association of Canada were founded in 2004 and specialize in the development of Canadian and Chinese market by providing pre-marketing research and project selection as well as service facilities for promoting bilateral trade and commerce.

Our mission is to promote business opportunities for both Chinese and Canadian investors or entrepreneurs. We let you do business more efficiently and effectively.

**Founders:**

Zhenyuan Group  
Longueuil Economic Development  
Laurentian Bank Securities Inc.  
New Era International



**Love your job as much as  
we love ours**

**Opportunity awaits at Bell**

Right now, Bell is looking for Retail Team members with a passion for helping people. Working for Bell means you'll be a part of an energetic team that delivers the latest technology, products and services to Canadians coast-to-coast.

**Who are we looking for?**

We are currently seeking motivated and enthusiastic individuals to fill the following positions:

- Sales Consultant
- Assistant Store Manager
- Store Manager

**How do I apply?**

To apply to our Retail Team:

If you would like to join our team, please send your résumé to [recrutement@espacebell.ca](mailto:recrutement@espacebell.ca)

