



蒙特利尔地区中加企业商务中心  
Centre d'affaires sino-canadien du Grand Montréal  
Greater Montreal Sino-Canadian Business Centre



加拿大中国魁北克商业联合会  
Association commerciale Chine-Québec du Canada  
China-Quebec Commerce Association Of Canada

# Business Newsletter

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## Wansheng of China and Brossard of Canada signed the Memorandum of Cooperation

At 10am, March 6, 2008, led by Mayor Xiang Tao, the Chongqing Wansheng delegation of China entered the city hall of Brossard of Canada, amid sound of the warm welcoming applause. This marked the beginning of the delegation's visit to Brossard, organized by the Greater Montreal Sino-Canadian Business Centre.

In the city hall, the Mayor of Brossard, Jean-Marc Pelletier, gave a cordial reception speech, introduced the city to the guests, and presented his good will towards the future bilateral cooperation between the two cities. Subsequently, Mayor Xiang Tao presented. Firstly, Mr. Xiang Tao sincerely thanked the generous hosts; then he briefly introduced various aspects of Wansheng's development. He hoped that their visit will drive the economical, cultural, technology and trading cooperation and exchange between the two cities.



After the speech, the two mayors signed the Memorandum of Cooperation and exchanged gifts. Then, they and a representative from the business center were interviewed by local media and press. Finally, before leaving the city hall, the guests left their words of praise on the visitor's book, as Mr. Pelletier so invited.



At noon, Federal MP Marcel Lussier welcomed and invited the delegation to lunch. Mayor Xiang appreciated the MP and sincerely invited the MP to visit China again once the opportunity presents. In the afternoon, the delegation, accompanied by representatives from the Business Center, visited Dix/30, the largest business district of Brossard and the third largest in North America. Martin Severny from the management of Dix/30 accompanied the visitors and introduced the business district. The delegation demonstrated great interests in the

planning and establishment of the district and wanted to learn from the success to benefit Wansheng's city development. The successful visit of Wansheng delegation to Brossard accelerated the bilateral economical cooperation and established a proven model of cooperation between Chinese and Canadian cities. With the devoted promotion from the Greater Montreal Sino-Canadian Business Center, the friendship and economical cooperation between China and Canada will rise to a new height.



## Wansheng District delegation (China) visiting the City of Brossard



BROSSARD (Canada), March 6 2008 – Mr. Eric Lapointe, president of the Brossard Business Association (AGA), Ms. Li (Cathy) Wang, President of the Greater Montreal Sino-Canadian Business Centre (SCBC), Mr. Jean-Marc Pelletier, Mayor of the City of Brossard and Mr. Marcel Lussier, MP of Brossard - Laprairie constituency, are welcoming elected officials and a business delegation from the district of Wansheng (Chongqing(China)) to strengthen relations with local business representatives and elected officials of the City of Brossard.

« I am truly happy that a business delegation from the largest urban agglomeration in the world has chosen Brossard to discuss technology and economic projects with our local business partners. Such a meeting will benefit both parties and I am quite assured that our local business and industrial partners will benefit from those discussions, which will improve the economic development of our for ourcitizens. I would like to thank our partners the Greater Montreal Sino-Canadian Business Center, the Mayor of Brossard Mr. Jean-Marc Pelletier and the federal MP Mr.

Marcel Lussier, who have teamed up with our association to make this meeting a great success » said Mr. Eric Lapointe, president of the Brossard Business Association.

« Since we started our operations two years ago, the venue of a delegation from the City of Chongqing in Brossard is a milestone in our business plan to position the Greater Montreal Sino-Canadian Business Center as a key player in attracting foreign investments in our region. This first visit of such a large delegation of business and government representatives is a significant achievement in the business plan that was adopted by our Board in 2006 » added Ms Li (Cathy) Wang, President of the Greater Montreal Sino-Canadian Business Center.

Mr. Jean-Marc Pelletier, Mayor of the City of Brossard, stated: « I am honored with the venue of representatives of the City of Chongqing in Brossard. This visit extends the relationship initiated last summer where, after meeting with Mr. Jun Chen Wang of the district of Wansheng, we had signed a memorandum of understanding to cooperate on business and cultural projects to the

benefit of our cities. But, moreover, it establishes the emergence of the City of Brossard as a key player in relations between China and the Greater Montreal area ».

« Since Brossard has a more visible footprint on the international arena, the visit of representatives of the City of Chongqing extends the relations established last summer with government representatives of that province. Since our first mission in China, conclusive projects have been set up right here in Brossard and I shall pursue my cooperation with the elected officials of Wansheng to bring in other projects for our region » said Mr. Marcel Lussier, MP of the Brossard - La Prairie constituency.

## SCBC welcoming cocktail for Wansheng

At 5:00pm, March 6, 2008, the Wangsheng delegation came to the Greater Montreal Sino-Canadian Business Center to attend the cocktail organized by SCBC and AGA. There were more than 90 guests including honored guesses like Federal MP Marcel Lussier, Mayor of Brossard Jean-Marc Pelletier, Mayor of Huntingdon Stéphane Gendron, Mayor of North Hatley Stephan Dore and other distinguished persons from local business communities. Mayor Pelletier offered an

enthusiastic speech to the gathering. Firstly, he welcomed the establishment of Zhenyuan Canada in Brossard. He celebrated the visit of Wangshen delegation and the moving of the Greater Montreal Sino-Canadian Business Centre. He also thanked the Centre for its contribution to the development of relationships between China and Canada. Ms. Li Wang, the president of the Centre appreciated the guesses' presence and

demonstrated that the Centre will continue to strive to be the "bridge" connecting China and Canada. Other honored guesses also gave speeches, while everybody was making toasts to celebrate the occasion. After the cocktail, the mayor of Brossard presided a dinner party at the restaurant Lilas for all the honored guesses, concluding this successful event.



## Wansheng Delegation visiting DEL (Longueuil Economic Development Committee)

Led by Wansheng District Director Mr. Tao Xiang, Wansheng Delegation all 7 members participated a serious of the activities co-organized by Greater Montreal Sino-Canadian Business Centre and AGA (Brossard Business Association) on March 6, 2008. And in the morning of March 7, 2008, under the introduction and the arrangement by Greater Montreal Sino-Canadian Business Centre, Wansheng Delegation visited Longueuil Economic Development Committee, and exchanged the opinions regarding to the

both concerned economic issues.

Firstly, Longueuil Economic Development Committee gave all the guests a brief introduction about the development actuality and prospects of Longueuil, the second economic system in Quebec. At the same time, DEL International Trade Commissioner Mr. Alonso Restrepo presented the favorable policies and their related services concerning to attracting the enterprises and the investment from other regions. After that, Wansheng District Director Mr. Tao Xiang introduced

Wansheng District at the aspects of economic, culture, and education.

In the process of the meeting, the two parties established a serious cooperation intention about the exploitation and abstraction technique of magnesium (the nonmetal), and have a warm discussion about the education exchange projects.





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## SCBC Participated in PDAC 2008

Representing all its members from the mining industry, the Greater Montreal Sino-Canadian Business Centre (SCBC) presented in the **PDAC International Convention, Trade Show and Investors Exchange** in early March 2008.

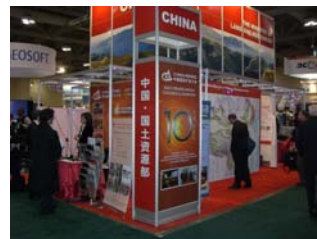


The **PDAC International Convention, Trade Show and Investors Exchange** is the most important event in the world of mining, bringing together over 18,000 attendees from more than 100 countries. Since 1932, the event has been successfully held for a consecutive 76 times. Mining firms of all sorts attend the event through a variety of ways. Junior mining companies promote their

newly discovered mines and strive to attract investment, while larger players seek exploration findings and investment opportunities.



Almost all major mining countries, multinational mining companies and investment firms, mining and exploration governmental agencies, and major related academic institutes and universities sent their senior management to PDAC. Presently, PDAC has become the most known trading platform for commercial exploration and prospecting, worldwide mining forum and the "weatherglass" of international mining market.



More than 1000 firms exhibited in the PDAC Trade Show and Investor Exchange and Forum. SCBC has met with representatives from Canadian Institute of Mining, Society for Mining Metallurgy and Exploration, significant mining player like Xstrata, Yamana Gold, Canaccord Capital, and natural resources agencies from the governments like Nova

Scotia, New Burnswick, Ontario, Quebec, Yukon, Matawa First Nations, Ireland, Queensland of Australia, and Korea.



In particular, SCBC participated in the **China Mining Conference and China Mineral Investment Forum** chaired by Mr. Wang, vice minister of the Chinese Ministry of Land and Resources and Mr. Lucas, assistant vice minister of Natural Resources Canada. During the event, SCBC met and exchanged opinions with leaders of the Chinese mining industry like Dr. Ju Yitai, deputy director general of China Metallurgical Geology Bureau and Zeng Shaojin, standing vice president of China Mining Association. Subsequently to PDAC, SCBC also attended the dinner party for members of China Mining Association held on March 6, 2008 at Marriot Chateau Champlain in Montreal. This event was organized by Investment Quebec, Blakes and Deloitte. As one of the hosts, Charles Roy, Ministere des Ressources Naturelles et de la Faune du Quebec, offered a presentation on the Quebec mining industry.



### Greater Montreal Sino-Canadian Business Centre

The Greater Montreal Sino-Canadian Business Center and the China-Quebec Commerce Association of Canada were founded in 2004 and specialize in the development of Canadian and Chinese market by providing pre-marketing research and project selection as well as service facilities for promoting bilateral trade and commerce.

Our mission is to promote business opportunities for both Chinese and Canadian investors and entrepreneurs. We let you do business more efficiently and effectively.